

Edward C. Normandin

Partner



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Partner Edward Normandin is a member of Pryor Cashman's Corporate and International Groups, as well as its Emerging + Start-Up Companies Practice.

He represents businesses at all stages of growth, from startup ventures to publicly traded corporations. His clients include companies engaged in a wide array of industries, including financial services, media and entertainment, energy and cleantech, manufacturing, information technology, and healthcare. Ed often serves as outside general counsel to clients, advising on a variety of matters ranging from corporate organization and governance to regulatory compliance.

Closing Global Business Deals

Experienced in complex domestic and international transactions, Ed helps advance the interests of international corporations with U.S. operations. For international businesses that seek capital from the U.S. markets, Ed advises on initial public offerings (IPOs), reverse mergers, securities, financing, and compliance issues. He is also responsible for overseeing the firm's various alliances that enable Pryor Cashman to meet clients' needs across the globe.

Ed's practice encompasses:

- Mergers + acquisitions
- Venture capital financings
- Public and private securities offerings
- Joint venture agreements
- Commercial contracts
- Federal and state securities law compliance
- Corporate organization and governance

Driving Innovation and Market Expansion

With a master's degree in business, a concentration in financing transactions in law school, and experience working in the field of corporate finance at several large corporations, Ed understands the importance of securing the financial resources required to grow a business, develop new markets, and achieve and maintain a competitive edge in a global marketplace. Always current on new developments, opportunities, and regulatory changes that impact his clients' industries, Ed guides clients as they innovate and expand their markets through strategic initiatives.

Services

- Corporate
- Emerging Companies + Venture Capital
- International
- Mergers + Acquisitions (M+A)
- Private Equity
- Securities + Corporate Finance
- SEC + Corporate Governance
- Data Privacy + Cybersecurity

Education

- State University of New York Buffalo Law School (J.D., 1998)
- Bryant University (M.B.A., 1993)
- Siena College (B.S., 1989)

Recognition

- Named to the *Super Lawyers - New York Metro* list in Mergers and Acquisitions (2013, 2016-25)
- Named to *The Legal 500 US* list as a top M&A: Middle Market lawyer (2016); and top M&A lawyer (2012)

Admissions

- New York, 1998
- New Jersey, 1998

Military Service

- From 1989-2002, Ed served as an officer in the U.S. Army, including as a lieutenant in the field artillery during Operations Desert Shield and Desert Storm.

Publications

March 17, 2020

SEC Guidance for Public Companies: Preparing for the Proxy Season During the COVID-19 Outbreak

March 14, 2019

Reporting Cybersecurity Breaches to the SEC - What to Say and When to Say It

March 11, 2019

5 Key Updates for Public Companies in 2019

April 9, 2018

Public Companies Should Update Cybersecurity Risk Disclosures