

Danielle L. Schechner

Partner



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Danielle Schechner is a co-chair of Pryor Cashman's Real Estate Group. She is also a member of the firm's Investment Management Practice and Corporate Group.

Known in the real estate market for her ability to negotiate and close sophisticated partnership, limited liability company (LLC) and joint venture transactions, Danielle helps clients acquire, develop and finance projects around the country. She works with Real Estate Investment Trusts (REITs), owners, developers, and equity and preferred equity investors, many with interests in hotels and multifamily properties throughout the U.S. She also negotiates management, service and franchise agreements for those in the hospitality industry.

A veteran of numerous multimillion-dollar real estate deals, Danielle represents borrowers and lenders in secured and unsecured transactions, including mezzanine and bridge financings, leveraged acquisition financings, real estate joint venture financings, loan restructurings and workouts.

Spotting and Mitigating Risk

A former in-house associate general counsel at a large chemical company, Danielle brings a savvy business perspective to her practice. Her experience in public and private mergers, acquisitions and dispositions is beneficial to clients who are evaluating similar deals. Danielle helps clients determine their tolerance for risk, identifies how potential issues can be avoided, develops approaches that are financially and strategically viable, and skillfully negotiates terms.

When one of Danielle's clients was reconsidering going forward with a transaction with a problematic structure, she was able to save the deal by crafting new terms that were attractive to both the client and the other parties. Danielle closed the deal after months of intensive negotiations.

Services

- Real Estate
- Real Estate Sales + Acquisitions
- Real Estate Development
- Real Estate Finance
- Hotel + Hospitality

Education

- Emory University School of Law (J.D., 2000)
- Emory University (B.A., 1996)

Recognition

- Named to the *Super Lawyers* – New York Metro list in Real Estate (2018-25)

Admissions

- New York, 2002